



MOHAMMEDOSMAN ALI

Nationality: Sudanese

☎ (+249) 916366494

Date of birth: 27/09/1997

Gender: Male

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✉ Address: atbara (Sudan)

ABOUT ME

Experienced Pharmacist with a demonstrated history of working in the hospital & health care industry. Has an established history of being an effective employee and team player, strong community and social services professional. Looking to expand my skill set and grow in my profession.

WORK EXPERIENCE Medical sales representative

EL WALIEF INTERNATIONAL FOR MULTIACTIVITIES CO.LTD [28/02/2022 – Current]

City: atbara

Country: Sudan

- Promote the company's products to healthcare professionals in order to educate them on the value that our products bring to the patients/customers in Sudan.
- Achieve Area sales targets.
- Ensure the achievement of sales goals and targets in the assigned territory.
- Ensure consistent sales growth and achievement of sales goals and targets in the assigned territory.
- Identify new opportunities and gain new business while maintaining the existing business.
- Establish and develop relations with key personnel in all facilities in the assigned territory.
- Provide reports to supervisor regarding territory status, to include forecasts, proposals and business reviews.
- Ensure mastery of Product knowledge related to the company's products as well as the competitive products that are available in the market.
- Ensure compliance with all the company's policies and codes

community pharmacist

sama pharmacy [01/2021 – 30/11/2021]

City: atbara

Country: Sudan

- Key adviser in healthcare matters.
- The selection of essential medicine and the quantity to order(stock quantitative evaluation). ◦ In direct contact with the working staff.
- Incentivize 4 member team.
- Training new employees(six in my duration of work).

- Keep track of orders, inventories, management of nearly and expired drugs and determine losses.

community pharmacist

Al-Balad pharmacy [20/10/2021 – 10/02/2022]

City: atbara

Country: Sudan

stores official abag pharmaceutical and equipment company [04/2019 – 08/2019]

City: atbara

Country: Sudan

EDUCATION AND TRAINING Bachelor of pharmacy(honours) with second class division 1 university of khartoum [08/2014 – 12/2020]

Address: khartoum (Sudan) <http://www.uofk.edu>

Modules studied over 5 years include: Pharmaceutical Chemistry (General, Physical, Organic, Analytical and Medicinal chemistry), Botany, Physics, Mathematics, Zoology, Physiology, Biochemistry, Pharmacognosy, Phytochemistry, Pharmacology, Microbiology and Pharmaceutics.

LANGUAGE SKILLS

Mother tongue(s): Arabic Other

language(s):

English

LISTENING C1 READING C1 WRITING B2

SPOKEN PRODUCTION B2 SPOKEN INTERACTION B2 DIGITAL SKILLS

microsoft office

Microsoft Office / Google Docs / Microsoft Excel

video conferencing Zoom /
Skype

ORGANISATIONAL SKILLS organization skills

- Leadership gained as leader of a public health campaign and participant of many campaigns.
- Team collaboration gained by my work with many charitable organizations and participating in many organizing committees.

_patient counseling workshop ski

center

May 2021 khartoum Sudan

_pharmaceutical marketing and selling cycle ski

center

Apr 2021 khartoum Sudan